

## **Memory in an Allocation-Driven Semiconductor Market**

Everyone remembers the last major disruption in the semiconductor industry and how broadly those supply chain issues were felt. But what's happening in the memory market today is different. The pressure in today's shifting landscape isn't coming from a traditional shortage. It comes from how demand is changing and where capacity is going.

Artificial intelligence (AI) infrastructure is a big part of that. These systems require significantly more memory per platform than traditional computing environments, and that demand is growing quickly. To support it, memory manufacturers have shifted production toward higher-margin solutions used in data centers, including high-bandwidth memory and DDR5.

The shift has a clear ripple effect. Capacity that would have supported more general-purpose memory used in everything from industrial systems to consumer devices is being redirected. The supply hasn't disappeared, but less of it is available to the broader market, which is putting pressure on pricing and availability.

Not all memory products are reacting the same way. At Everspin, our MRAM pricing and supply have remained consistent, even as the broader market has tightened. That approach is intentional. Our customers are building systems that stay in production for years, so we take a long-term view. We understand the value of our products, and we're not adjusting pricing based on short-term market swings.

## **Allocation Is Reshaping the Memory Landscape**

For decades, memory production was largely driven by volume markets like smartphones and PCs. That balance is changing. Demand from hyperscalers is pulling a disproportionate share of supply, and manufacturers are aligning their roadmaps accordingly.

In practical terms, it's a tradeoff. Large platforms have aligned supply with multi-year build plans, and memory manufacturers have responded by dedicating capacity to where demand is certain. Every wafer committed to AI infrastructure will be used for that application alone, and for no other purposes.

As a result, memory availability across the broader market reflects intentional allocation rather than unpredictable disruption. Capacity continues to exist, but much of it has already been committed in advance.

For engineers and buyers, this new shift shows up in multiple ways:

- Rising prices
- Longer lead times
- Narrowing configuration options

### **Building Flexibility By Second-Sourcing Memory**

As allocation decisions tighten across the memory ecosystem, more teams are rethinking when and how second-source strategies come into play. In earlier market cycles, alternatives were often qualified late in the process, primarily as a contingency.

Second-sourcing is becoming part of the design process rather than a backup plan. This is where alternative memory technologies are starting to play a different role. Rather than being held in reserve, they are being brought into the design earlier, sometimes as a second source and in some cases as the first choice. The reason is practical. Late in the process, teams don't have time to redesign a system because something changed on the supply side. Having an alternative prepared is a proactive way to ensure that production is not hindered.

That has been Everspin's approach. With the *PERSYST* and *UNISYST* MRAM families, we wanted to give engineers a way to move forward when memory supply is constrained without having to rework their entire design around this one component. Even though MRAM commonly starts out as a second-source option, it doesn't always stay that way. In some cases, MRAM becomes the first choice simply because it keeps things moving and avoids delays.

### **Electronic Systems Move at the Pace of Their Components**

Memory decisions rarely operate in isolation. Even when major components are available, deployment depends on every supporting element arriving together. Power, control and embedded components often set the pace, reinforcing that systems move forward as complete units, not individual parts.

In constrained markets, consistency starts to matter more. A component that is available, qualified and priced predictably can keep a program on track, even if it is not the highest-density or lowest-cost option on paper.

That's part of the reason some teams are rethinking where they place memory in the system. Instead of optimizing only for peak performance, they are factoring in availability, lifecycle and the ability to stay in production without disruption.

## **The Role of Memory as Semiconductor Design and Supply Chain Timelines Converge**

Industry analysts expect supply growth to continue, but at a slower pace than that for which many teams have historically planned. That gap between where demand is accelerating and where supply is available is reshaping the semiconductor market.

As memory markets become more allocation-driven, system design and supply planning are no longer separate from decisions. Product roadmaps often span several years, while memory availability and supplier portfolios can change much faster, creating new risks late in the development cycle.

Teams that account for these dynamics earlier in the design process are better positioned to navigate change with confidence. Aligning architecture, memory selection and second-source strategies from the start will help ensure that systems continue to move forward even as conditions shift.